

Okay, so once you've identified where you're going, how you're going to get there, who are the right people for your team, and you've started to have a proof of concept, you have a few sales under your belt, you have a few iterations of whatever it is that you're developing within your company, now it's time to document your process.

You want to identify what is the most efficient way to do this thing. What are the ways that we can automate or use to progress this process, ways that we can develop the process to free up more time for our staff. And then use that tool as you're growing so that you're not spending a lot of time with training and onboarding that you have these documented processes that you can share with the team.

So during this module, we're going to discuss how to best document your processes, how to evaluate your processes, how to have them followed by everyone within the organization so that you can take off like a rocket.

We will see you in the next lesson.